

# Dr. Madhukarrao Wasnik P.W.S Arts & Commerce College, Nagpur

### Subject- SKILL DEVELOPMENT B.COM II YEAR SEMESTER – IV

Subject Teacher—

**N.S.BAGDE** 

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#### UNIT- I – BASICS OF PERSONALITY

- WHAT DO YOU UNDERSTAND BY THE TERM PERSONALITY?
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### WHAT DO YOU UNDERSTAND BY THE TERM PERSONALITY?

- Personality is the combination of physical and mental qualities of an individual.
- The personality has the base of the family, close relativesand other peer groups.
- The personality is being judged on 2 criteria's:-

#### TRAITS & TYPES

• In every field of life an individual having a good personality has better chance to succed than others.

### DEFINITION OF PERSONALITY

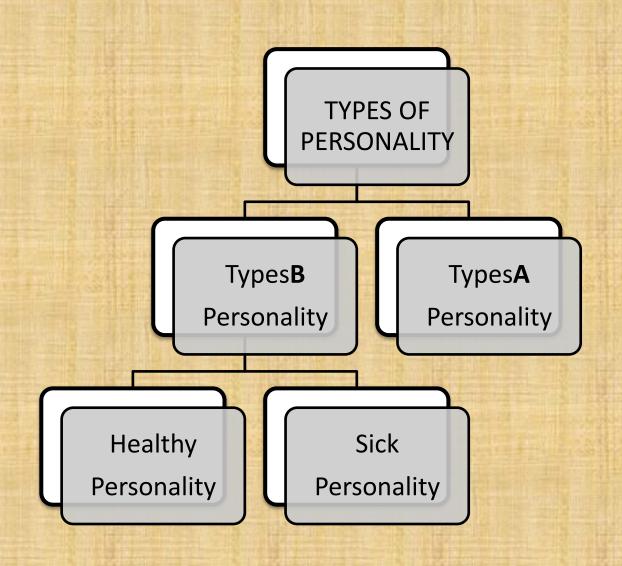
• Personality is "what usually refers to the distinctive patterns of behavior (including thoughts and emotions) that characterize each individual's adaptation to the situations of his or her life"

- Mischel

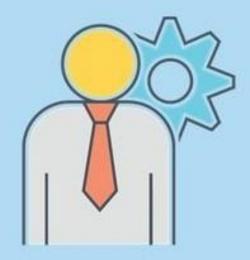
### CHARACTERISTICS OF PERSONALITY

- 1. Personality is unique
- 2. It refers to relatively stable qualities of an individual
- 3. Personality represents a dynamic orientation of an organism to the environment
- 4. Personality is greatly influenced by social interaction.

### TYPES OF PERSONALITY



#### Type A Personality



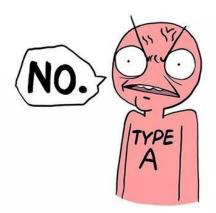
Ambitious, aware of status and proactive etc.

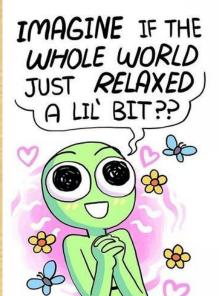
#### Type B Personality



Flexible, improvising and low stress etc.



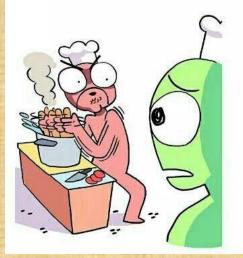










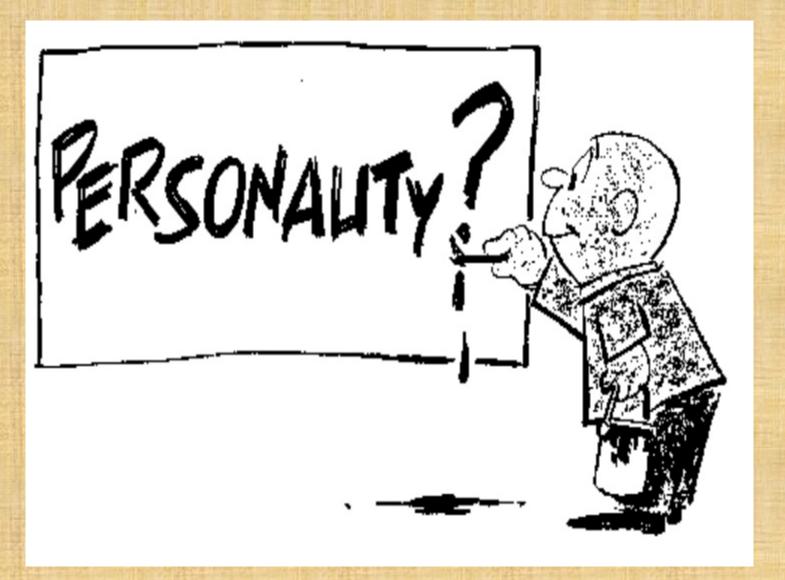




## FACTORS INFLUENCING PERSONALITY



### ANY QUESTIONS??



## THANK YOU!